

# BDI-3® Purchasing Model 2022 FAQ

#### 1. What is the new purchasing model for the BDI-3 suite of products?

The new BDI-3 purchasing model allows you to customize the BDI-3 assessments to exactly what you need. You follow three simple steps to ensure you have the elements you need. First, you can choose the kit(s) you would like and the quantity you need. Then, based on how many examiners there will be, you will purchase access to Riverside Score for each examiner and the Account Holder. Finally, you can choose the scoring method best suited to your needs and purchase Electronic Record Forms and/or Paper Record Forms based on your style of examination.

# 2. How much will each element of the product cost?

#### The BDI-3 Kit prices are:

Battelle Early Academic Survey (BEAS) Kit: \$250 Developmental Complete Kit: \$1060 Developmental Screening Kit: \$394

#### Access Keys:

\$180 per examiner, per year (\$15/month)

#### Record Forms for each test:

Developmental Complete:

ERFs only: \$225 ERFs and Paper Record Forms: \$281 Paper Record Forms only: \$281 Student Workbooks (Pk. 25): \$179

Developmental Screener:

ERFs only: \$141

ERFs and Paper Record Forms: \$225 Paper Record Forms only \$225

BEAS:

ERFs only: \$99

ERFs and Paper Record Forms: \$132



#### 3. Will I have any on-going costs?

Yes. Each year you will need to renew access for the number of examiners who will be using Riverside Score. Additionally, you will need to replenish record forms as needed.















## 4. I currently have a BDI-3 subscription. What changes will I see?

If you currently have a BDI-3 subscription, you will see that you now have three Access Keys per kit and one Account Holder. When it is time to renew, you will simply purchase the number of Access Keys for the number of examiners you currently have. You will continue to have a one-year subscription time frame.

#### 5. I already have a kit, what do I need to purchase?

- If you already have a BDI-3 Kit and it is time to renew, you just need to purchase one Access Key per examiner needed (plus the Account Holder).
- You may also need to purchase more record forms if you are running low on Paper or Electronic Record Forms.
- Additional kits can be purchased if your organization requires more.

# 6. What is an access key?

- An Access Key provides access to an examiner or user who will be hand-scoring or online-scoring, with use on our platform Riverside Score.
- P The quantity of Access Keys an organization requires can be purchased on a yearly basis.
- The Access Keys are affordable and allow flexibility to increase or decrease examiners who need a subscription to Riverside Score.
- An Access Key will provide the examiner with the Norms and Conversions Manual for those who prefer handscoring. Riverside Score provides simplified functions for running a report through online scoring.

#### 7. Will the kit contents remain the same?

- Kits will still include all physical materials needed for each assessment. Kits will no longer include 3 examiners per kit on Riverside Score. 25 Paper Record Forms and 25 ERFs for scoring on Riverside Score.
- Hand scoring kits are on longer available since we are now providing every access key user the digital copy of the Norms and Conversions manual.

# 8. Will I lose my ERFs?

No, your ERFs will always stay in your account. If your access to Riverside Score is expired, all you need to do is restart your subscription and your ERFs will still be available in your account.















## 9. Why do I want Riverside Score?

- Riverside Score (our online scoring and reporting platform for examiners) allows you to either score by hand
  or electronically. There are a variety of reports available for the BDI-3 allowing for a more in-depth review of
  a child's functioning.
- Additionally, the BDI-3 Mobile Data Solution (MDS) app eliminates the need for paper Record Forms and provides an alternative to the paper-and-pencil materials. It is only available to those with BDI-3 Access Keys. With MDS, all Item Test Book content is displayed to the examiner on a computerized device. The artwork is presented to the child in a separate stimulus book. The BDI-3 MDS determines the starting item based on the examinee's chronological age. It also automatically calculates basal and ceiling rules, thereby eliminating errors in establishing basal and ceiling levels. The MDS links directly to Riverside Score.
- Only with a BDI-3 subscription do users gain access to the wealth of resources listed in Riverside Score. These resources include E-Learning Courses, links to the Mobile Data Solution, Tutorial Videos, Quick Reference Guides, Digital Copies of the Examiner's Manuals, Developmental Quotient Score Charts, Test Session Behavioral Observations Checklist, Assessment Service Bulletins, and CDC recommended activities based on age.

#### 10. I don't have an active subscription. Can I reactivate under the new model?

Absolutely! Just choose the number of Access Keys you need, based on the number of examiners you have, and place an order for that number of Access Keys. Your account will be reactivated in approximately 48 business hours.

# 11. What if I already purchased the Norm and Conversions Tables previously?

You will have access to the Norm and Conversions Tables regardless in the new model by having the Access Key. You are still able to use the physical Norms and Conversions Tables but going forward Norms and Conversions Tables will be available through Riverside Score for each Access Key.

# 12. When BDI-2 changed to BDI-3, Riverside Insights spread out the cost of the BDI-3 Kits over time to make budgeting for Kits more manageable. Why are you changing back to a BDI-2 type model?

- This change was driven by customer feedback during the beginning stages of BDI-3. Many customers preferred to pay a little more upfront for their kits, then less each year for their subscription renewals, as was the case with BDI-2. Paying for the kits over time was confusing and not as helpful to customers as we had hoped.
- The new BDI-3 model allows customers to tailor all BDI-3 elements to their specific needs. Which Kits you need, how many examiners will be testing, and what type of Record Forms are used all can be customized.











